

MIAMI EDITION
SPRING 2019
8-YEAR ANNIVERSARY ISSUE

LUXURYTM

SOUTH FLORIDA

GUIDE

HOME DESIGN INSPIRATION

+ REAL ESTATE SHOWCASE

The Sundara Estate
Listed by Senada Adzem,
Douglas Elliman Real Estate

CHANEL

BRICKELL FLATIRON
1001 S. Miami Ave., Miami; brickellflatiron.com
Developer: CMC Group
Architect: Revuelta Architecture International
Residences: Up to 6,246 sq. ft. | Starting at \$500,000
Scheduled Completion: Mid-2019



Rendering of
Brickell Flatiron

"Brickell is still hot."

"Brickell is still hot," says Vanessa Grout, president of **CMC Real Estate**, the development firm led by Ugo Colombo that recently topped off Brickell Flatiron, the much-anticipated new high-rise in the neighborhood. "There is demand now more than ever. Everyone wants to live in the new shiny city."



VANESSA GROUT
President
CMC Real Estate

Another reason the area is so popular is that there aren't a lot of new developments on the market. "With all the new buildings now occupied, there's life in the city—people walking their dogs, running to the gym, out to happy hour," Grout adds. "Brickell is becoming multidimensional and even more energized. Shops and restaurants from around the world choose to open in Brickell because it has become the destination."

Grout adds that she doesn't see any evidence of a bubble, although the frenzy from the last two years has calmed down—but that's OK. A normal, comfortable pace is ideal for developers to pace sales with the timeline of construction.

*CMC Group, 1550 Biscayne Blvd., #300, Miami; 305.372.0550;
cmcgroupmiami.com*



ADAM KAUFMAN
VP of Sales & Operations
Pordes Residential



KAI AT BAY HARBOR
9940 W. Bay Harbor Drive, Bay Harbor Islands; kaibayharbor.com
Developer: 3D Developers | Architect: Arquitectonica
Residences: 1,106-1,834 sq. ft. | Starting at \$600,000 | Ready to Move In

"Boutique condos are popular for all demographics."

As a former high school history teacher turned luxury real estate professional, Adam Kaufman has seen Miami grow over the last 20 years and is invested in its future. He currently serves as vice president of sales and operations for **Pordes Residential**, the exclusive brokerage firm working with 3D Developers' new luxury property, Kai at Bay Harbor.

"Bay Harbor is phenomenal," Kaufman says. "It has a great location, great schools and security with its own police force." The exclusive residential enclave located just a stone's throw from Bal Harbour is ideal for families and young professionals alike. "Boutique condos are popular for all demographics, from young families to empty nesters who don't want the expense and upkeep of a home," Kaufman adds. "The units at Kai at Bay Harbor have that home feel with much better amenities."

*Pordes Residential, 18851 NE 29th Ave., Suite 1000, Aventura; 305.588.7769;
pordesresidential.com*



Rendering of Arte's
penthouse pool



Rendering of Arte
by Antonio Citterio



ALEX SAPIR
President
Sapir Organization

ARTE BY ANTONIO CITTERIO
8955 Collins Ave., Surfside; artessurfside.com
Developer: Sapir Organization
Architect: Antonio Citterio
Residences: 3,150-7,523 sq. ft. | Starting at \$10 million
Scheduled Completion: 2019

"The whole world is looking at Miami and saying it is the place to be."

For **Sapir Organization's** first property in South Florida—a partnership with Giovanni Fasciano and Özlem Önal—its president, Alex Sapir, knew it had to be special. Debuting later this year, the boutique property, Arte, is world-renowned architect Antonio Citterio's first project in the U.S.; Sapir saw the mile-long city of Surfside as the perfect place for it.

"Surfside is a hidden gem, and we fell in love with the property as soon as we saw it," Sapir says, adding that Bal Harbour is one of the most luxurious shopping centers in the country, so proximity to it was important. Plus, Surfside is also home to one of the world's most dominant luxury brands: Four Seasons.

But it's not just Surfside that caught Sapir's attention. "Miami was a little village, but today it's a remarkable city," he says. "It's been called the Capital of Latin America, but it's also a destination for Europeans, Asians, Middle Easterners, Russians and Australians. The whole world is looking at Miami and saying it is the place to be. It's still in its infancy, but we're building for the future."
artessurfside.com